

SAP Concur Travel

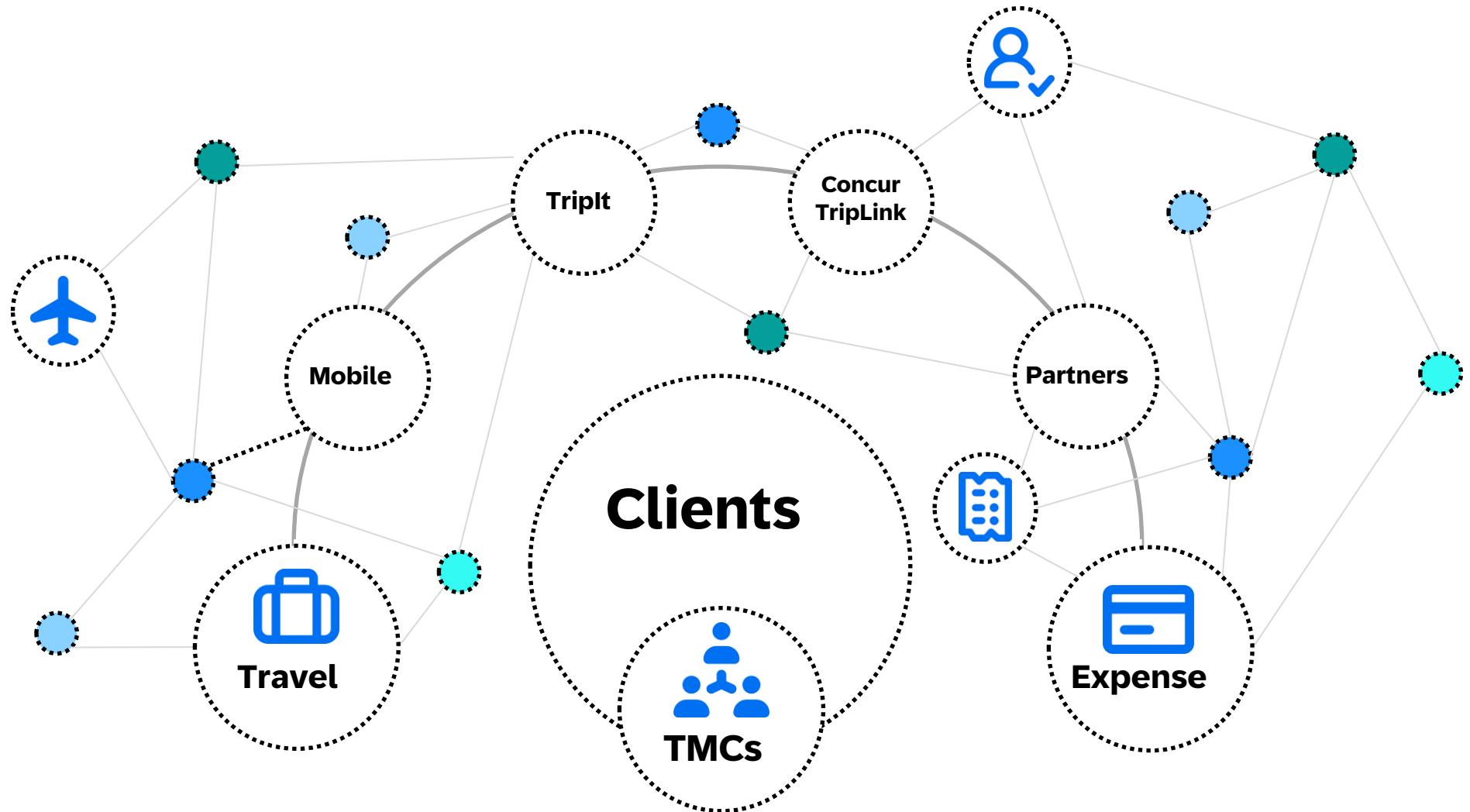
Brian Hace, SAP
March 14, 2024

INTERNAL – SAP and Customers Only

At SAP Concur, we are evolving our online booking tool to better address the current and future needs of our travelers, customers, and travel partners by leveraging **new technology** and **adapting** to changing market needs.

This next generation of Concur Travel will transform the business travel experience by developing **the travel platform of the future** across our entire travel solution ecosystem. It will support travel innovation and offer a new look and feel for a **seamless end-to-end travel and expense booking experience**.

Our Solution | Investing in the Entire Solution Ecosystem



Where We're Going | The Evolution of Concur Travel in a Nutshell

Core Foundation



Upgraded, Modern &
Intuitive UX



Web & Mobile
Parity



Expanded & Enhanced
Content

Market Accelerators



Sustainability



Diversity & Inclusion



Collaboration



Payments

Smarter System



Personalized
Recommendations



Open Ecosystem
for Partners

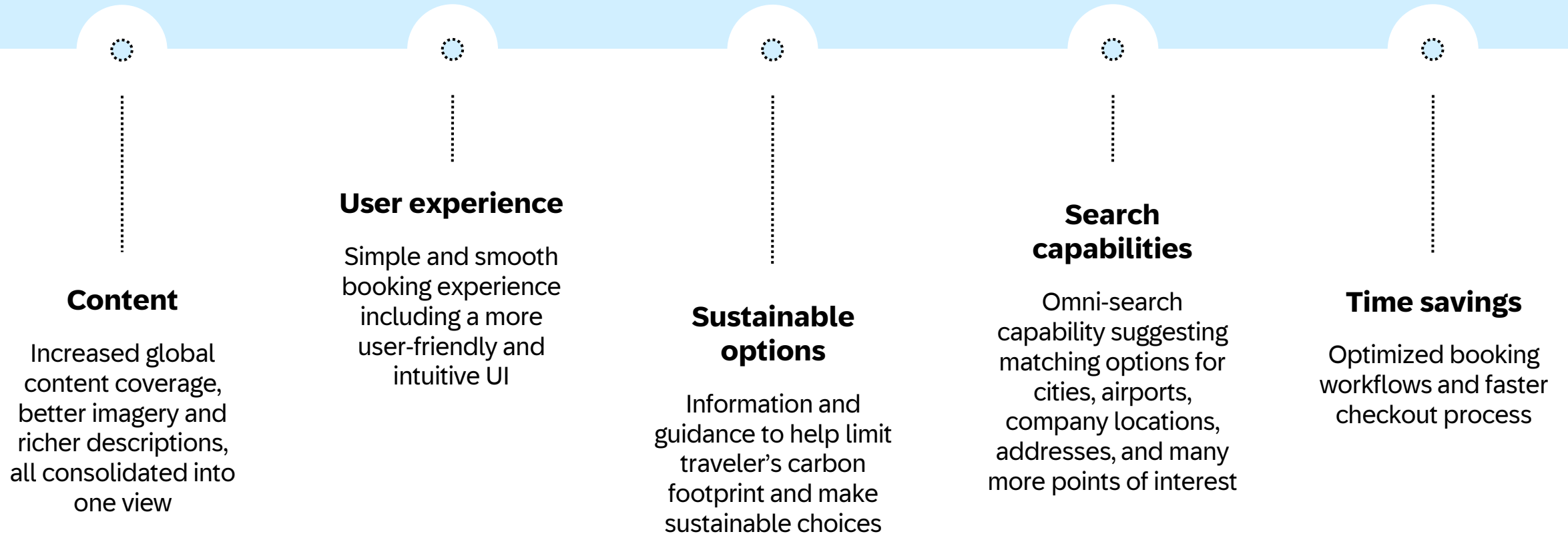


New Booking
Flows



Intelligent
Spend

What's new with Concur Travel's enhanced booking experience ?



Unified experience presenting flights in a single display - Air



- ❖ Ability to select the itinerary and fare for each leg of the trip
- ❖ Fare description and included services

SAP Air Travel

Outbound flights

Atlanta (ATL) - London (LHR) Departing April 15, 2023 [New Search](#)

[All Filters](#) [1 or fewer stops](#) [Non-refundable](#) [Clear All](#)

Round trip Round trip fares include taxes and fees. Additional fees may apply at checkout.

AIRLINE 1 10:10 PM - 11:10 AM ⁺¹ Non stop 9h 0m total travel 230g/km CO ₂ ATL → LHR	Economy Seat assigned at checkin 1 Carry-on included Checked bags for a fee No changes Non-refundable Corporate Fare \$900 Basic	Economy Free seat selection 1 Carry-on included Checked bags for a fee Free changes Non-refundable Corporate Fare \$1070 Main Cabin	Economy Extended legroom included 1 Carry-on included 2 Checked bags included Free changes Non-refundable Corporate Fare \$1218 Comfort+
AIRLINE 2 11:05 PM - 12:05 PM ⁺¹ Non stop 9h 0m total travel 230g/km CO ₂ ATL → LHR	Economy Seat assigned at checkin 1 Carry-on included Checked bags for a fee No changes Non-refundable Corporate Fare \$758 Basic	Economy Standard seat selection 1 Carry-on included 1 Checked bag included Free changes Non-refundable Corporate Fare \$908 Economy	Premium Economy Standard Routehappy 1 Carry-on included 2 Checked bag included Free changes Non-refundable Corporate Fare \$1192 Economy Extra

[View More Flights](#)

SAP Air Travel

Return flights

London (LHR) - Atlanta (ATL) Departing December 19, 2022 [New Search](#)

[All Filters](#) [1 or fewer stops](#) [Include Rail](#) [Non-refundable](#) [Clear All](#) [Sort By Shortest Duration](#)

Round trip One way trip fares include taxes and fees. Additional fees may apply at checkout.

AIRLINE 1 12:30 PM - 5:35 PM ⁺¹ Non stop 10h 5m total travel 230g/km CO ₂ LHR → ATL	Economy Standard seat selection 1 Carry-on included Checked bags for a fee Free changes Non-refundable Corporate Fare +\$0 Main	Premium Economy Standard seat selection 1 Carry-on included 2 Checked bags included Free changes Non-refundable Corporate Fare +\$284 Brand Name	Business Recliner seat 1 Carry-on included 2 Checked bags included Free changes Non-refundable Corporate Fare +\$871 Brand Name
AIRLINE 2 1:30 PM - 6:35 PM Non stop 10h 5m total travel 230g/km CO ₂ LHR → ATL	Economy Standard seat selection 1 Carry-on included Checked bags for a fee Free changes Non-refundable Corporate Fare +\$0 Main	View More Flights	

- ❖ Return selection providing multiple products along with pricing

A more efficient and intuitive user experience – Air



Travel

Review and Book

Flight Itinerary

Roundtrip

Friday, May 20, 2023

Delta J82092

Miami, FL US (MIA) - Frankfurt, DE EU (FRA)	7:55 PM - 2:30 AM	2 Stops	Selected Seats:
Preferred Corporate Fare	19h 57m	Economy	14C, 22A, 17C, 26E

Sunday, May 28, 2023

Delta J82092

Frankfurt, DE EU (FRA) - Miami, FL US (MIA)	7:55 PM - 2:30 AM	2 Stops	Selected Seats:
Preferred Corporate Fare	19h 57m	Economy	14C, 22A, 17C, 26E

[View Flight and Fare Details](#)

Baggage Fees

Review the conditions and rules per flight.

MIA - FRA	Carry On	First Bag	Second Bag
Economy	Up to 18 lbs/8 kgs	Up to 50 lbs/23 kgs	Up to 50 lbs/23 kgs
	No Fee	No Fee	\$50
FRA - MIA	Carry On	First Bag	Second Bag
Economy	Up to 18 lbs/8 kgs	Up to 50 lbs/23 kgs	Up to 50 lbs/23 kgs
	No Fee	No Fee	\$50

Charges may vary by traveler, depending on status or membership. Charges presented are for informational purposes only and are collected when bags are checked.

Total

\$1,136.77

Price Details

Flight	\$1,136.77
Base Fare	\$191.77
Taxes, Fees & Charges	\$191.77

Payment

Choose your payment method

Business Card - Visa **** 1335

[Add Payment Method](#)

☐ I have read and accept the rules & restrictions and policies.*

[Fare Rules and Restrictions](#)

[Hazardous Materials Restrictions](#)

[Book and Continue](#)

[Change Selections](#)



Enhanced hotel booking experience

Helping travelers make the right choice
and book policy compliant travel.

Dallas, Texas 📅 Tue, Mar 26th - Fri, Mar 29th

Accommodations [Skip Search](#)

[All Filters](#) ▾

209 Results



Renaissance Dallas North Hotel

1590 Lyndon B Johnson Freeway, Dallas, TX 75234 • 11.49 mi • 4-Star Hotel

✓ Free parking ✓ Health club ✓ High-speed internet access ✓ High-speed wireless
✓ Outdoor pool ✓ Parking ✓ Pool ✓ Restaurant

[Most Preferred Chain](#) [FedRooms Property](#) Sustainability Score: 55 🌿 79.8KG CO₂e

[View Rooms](#)

From:
\$112



Nylo Dallas Las Colinas

1001 W Royal Lane, Irving, TX 75039 • 12.71 mi • 4-Star Hotel

✓ Free parking ✓ Health club ✓ High-speed internet access ✓ High-speed wireless
✓ Outdoor pool ✓ Parking ✓ Pool ✓ Restaurant

[Most Preferred Chain](#) [FedRooms Property](#) Sustainability Score: 60 🌿 54.3KG CO₂e

[View Rooms](#)

From:
\$164



Hilton Dallas Lincoln Centre

5410 Lbj Freeway., Dallas, TX 75240 • 10.28 mi • 4-Star Hotel

✓ Health club ✓ High-speed internet access ✓ Outdoor pool ✓ Parking ✓ Pool
✓ Restaurant

[Most Preferred Chain](#) [FedRooms Property](#) Sustainability Score: 59 🌿 79.8KG CO₂e

[View Rooms](#)

From:
\$180

[←](#) **Nylo Dallas Las Colinas** [Overview](#) [Rooms](#) [Services and Amenities](#) [Policies](#)

Monday, April 22, 2024 - Thursday, April 25, 2024 1001 W Royal Lane, Irving, TX 75039 4-Star Hotel

[Most Preferred Chain](#) [FedRooms Property](#)



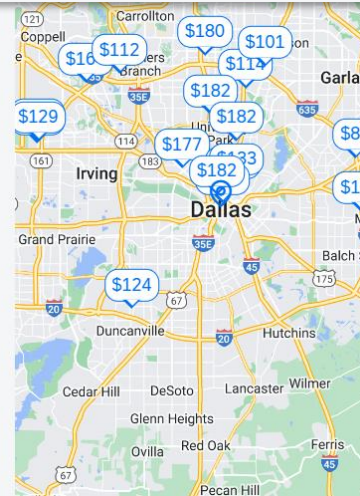
+ 36 more

Sustainability Certification & Programmes
[Hilton Lightstay](#)

Property Services & Facilities

- Free parking
- Health club
- High-speed internet access
- High-speed wireless
- Outdoor pool
- Parking
- Pool
- Restaurant

[View All](#)
Sustainability Score: 60 🌿 54.3KG CO₂e



- ❖ Richer imagery, expanded property content and rate description
- ❖ Redesigned map with consumer-like experience
- ❖ Increased number of properties (up to 200)
- ❖ Improved response time

Review & Book

All relevant information for the user to review, all combined in one page



Review and Book



Nylo Dallas Las Colinas 4-Star Hotel

1001 W Royal Lane, Irving, TX 75039 Phone: 1-972-3738900

[Most Preferred Chain](#) [FedRooms Property](#) Sustainability Score: 60 [54.3KG CO₂e](#)

2 DOUBLE BEDS NYLO LOFT COMP HI SPEED WIFI-LUXURY LINENS-KEURIG CLOCK-LUXURY BATH AMENITIES-IN ROOM SAFE ID-TRAVEL ORDERS REQUIRED AT CHECKIN LIMIT 2 ROOMS PER RESERVATION - NO GROUPS 186.56 PER NIGHT STARTING 22APR24 238.48 PER NIGHT STARTING 23APR24 202.40 PER NIGHT STARTING 24APR24 TAXES AND SERVICE CHARGES NOT INCLUDED

3 Nights

Booking Includes

- Two double beds
- Free cancellation until 4:00PM on April 21, 2024.

Check-in

April 22, 2024

Check-out

April 25, 2024

1

Travel Policy

[Require Approval](#)

This booking is not in compliance with the following travel rule(s):

Require Approval

Hotel Rate is greater than the lowest rate at the hotel plus 20 USD

2

Estimated Total Cost ?

\$721.56

Total Due Now \$0.00

Accommodation ^	\$721.56
April 22	\$186.56
April 23	\$238.48
April 24	\$202.40
Taxes, Fees & Charges	\$94.12

Payment

Form of Payment *

Select form of payment

[Manage Payment Method](#)

☐ I have read and accept the rules & restrictions * and policies.

[Rules and Restrictions](#)

[Book and Continue](#)

[Change Selection](#)

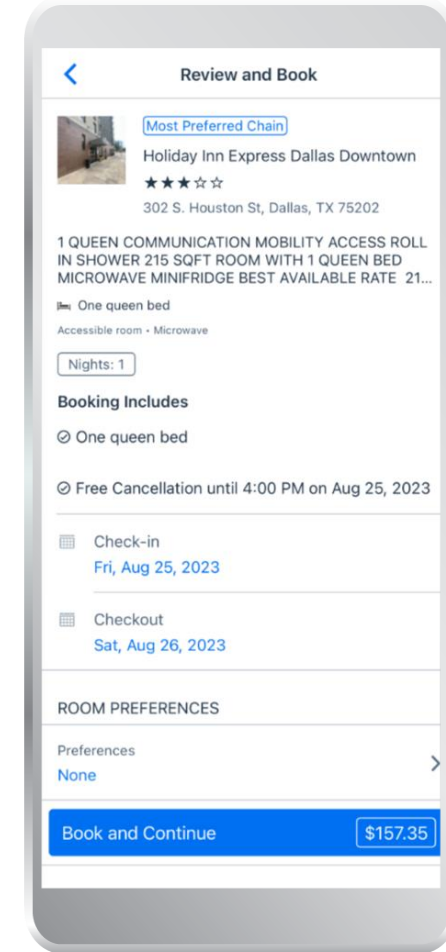
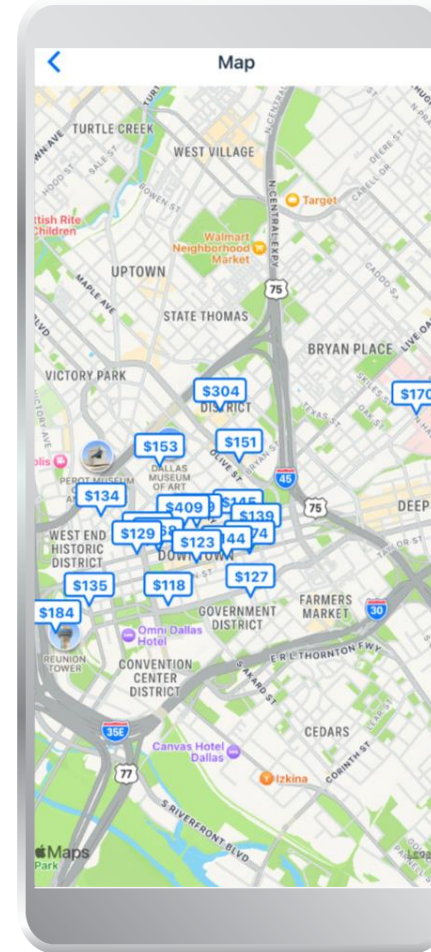
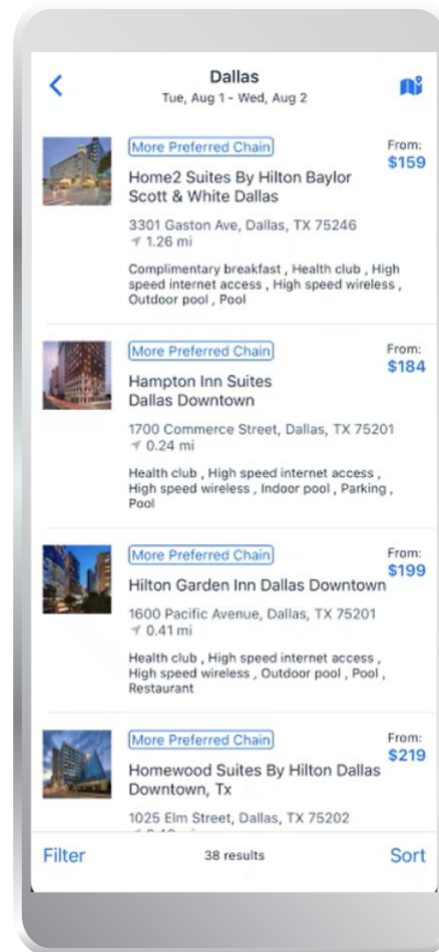
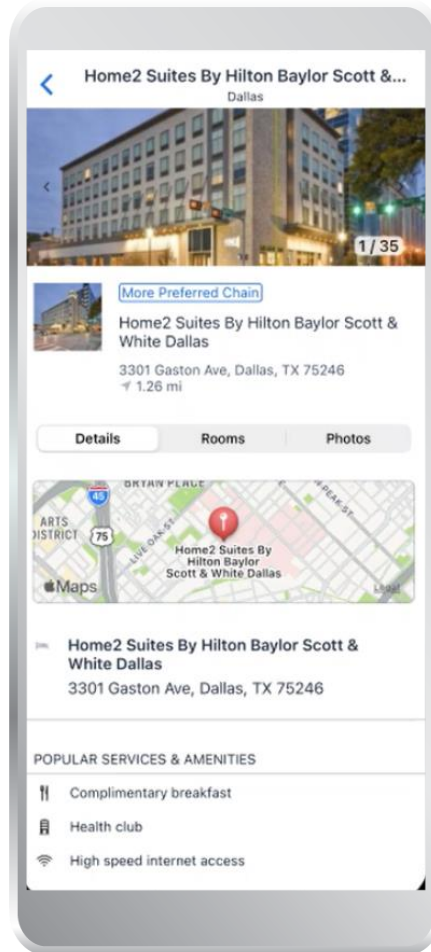
3

- Hotel selection** incl. property details, room & rate information, guest details
- Travel policy** with information on compliance
- Cost** showing total amount incl. taxes & fees, nightly rate breakdown

Note: CVV numbers (card security codes) are now supported for mobile bookings in addition to web bookings

Multi-device experience

Content parity between SAP Concur mobile app and web experience





<https://youtu.be/3vkZ55Zr75c?si=bCLybLEAcUwjKm8T>